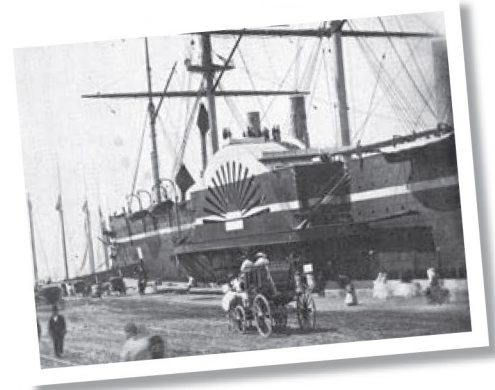


## The big idea (continued)

Hams, cheeses and breads are everywhere, displayed in creative patterns and shapes. The staff listen first and then answer all of the customer questions about price and special offers in such a friendly, helpful manner.

While he is working in Stewart's store in New York, Thomas has his own big idea. He will return to Scotland and start his own grocery store. He is determined it will have everything that Stewart's has, and more. It will sell the foods that hard-working people really need, and at affordable prices. Thomas Lipton will make sure, too, that all of his customers leave his grocery shop smiling.



### Your challenge now is to find out more about:

- Where the ships arriving in Glasgow would have come from and what would they have been carrying when Thomas was a teenager
- How long would ocean crossings, like the one Thomas made, have taken in the 1860s; and what were the ships like then
- What was the American Civil War about, and what do you think Thomas will have seen and heard in Virginia?

**Our next challenge** is to discover what happened when Thomas opened his first shop, what he did next and what was so funny about shopping in Lipton's Markets.

